



City of Boynton Beach Agenda Item Request Form

Meeting Date: 08/25/2026

Proposed Resolution No. R26-139- Approving Amendment No. 1 to the Agreement between the City and Sages Networks, Inc., for Electronic Plan Review, Permitting, Mobile Inspection and Code Enforcement, to add the Business Tax Receipt (BTR) Module to the existing Sagesgov platform in support of the city's enterprise resource planning (ERP) modernization for a new annual not-to-exceed amount of \$297,375 pursuant to a single-source exemption of the procurement policy.

Requested Action: Staff recommends approval of Proposed Resolution No. R26-139.

Explanation of Request: Contract Period: Agreement effective September 15, 2025, through September 14, 2028.

On September 2, 2025, the City Commission approved a single-source agreement to Sages Networks, Inc. for the implementation of the SagesGov platform, which includes electronic plan review, permitting, mobile inspections, and code enforcement.

The City is currently implementing Workday as its new Enterprise Resource Planning (ERP) system. As part of this citywide modernization effort, the existing Central Square/Naviline software, which currently houses the City's Business Tax Receipt (BTR) program, will be retired. To ensure continuity of operations and maintain integration with the City's future ERP environment, the Business Tax Receipt function must be migrated from Central Square/Naviline to the SagesGov platform.

Amendment No. 1 adds the Business Tax Receipt (BTR) module to the existing SagesGov agreement, allowing the City to consolidate permitting and business licensing functions into a single platform while supporting the transition away from Central Square/Naviline. This approach minimizes operational disruptions, improves efficiency, reduces reliance on legacy software, and supports the City's long-term technology modernization strategy.

The amendment increases the annual contract amount by \$97,375, from \$200,000 to a new annual not-to-exceed amount of \$297,375.

The BTR module will provide a seamless experience for businesses by allowing business tax licensing and permitting activities to be managed within the same existing permitting platform, improving customer service and staff efficiency while supporting the integration with the City's Workday ERP system.

Sages Networks, Inc. is the incumbent vendor currently implementing the SagesGov platform under RFP No. 034-2410-19/EM. The BTR module is an add-on component of the same SagesGov platform already under contract — it is not a separable, competitively solicitable product, but a configuration of the existing system's licensing and permitting framework. Awarding this work to Sages Networks as a single source is justified because:

- The BTR module must operate within the same database, workflow engine, and user-permission structure as the permitting, plan review, and code enforcement modules already implemented. Introducing a second vendor's software for BTR would require a separate integration layer, duplicate system administration, and would undermine the single-platform consolidation this project is intended to achieve.
- Only Sages Networks can add this module to the City's existing SagesGov environment; no other vendor can modify or extend a platform it does not own or control.
- Competitive procurement of a stand-alone BTR system would delay the retirement of Central Square/Naviline, extend the City's reliance on legacy software that the City is actively decommissioning, and create redundant integration work with the Workday ERP implementation already underway.
- The pricing for the additional module was negotiated within the framework of the existing contract and reflects incremental cost for added functionality, not a new, independently priced system.

For these reasons, this purchase qualifies for exemption from the competitive process as a single source in accordance with the City's Procurement Policy.

How will this affect city programs or services? Approval of this amendment will ensure uninterrupted Business Tax Receipt services during the City's transition to the Workday ERP system and the retirement of the Central Square/Naviline software. Migrating the BTR program to the SagesGov platform will maintain continuity of service for businesses, improve operational efficiency by consolidating permitting and business licensing functions into a single system, and reduce risks associated with relying on legacy software.

Budgeted Item: Yes

Account Line Item and Description: Budgeted funding is available in the Building Fund Account number 130-2411-524-46-91 Repair/Maintenance Services / Software Maintenance.

Fiscal Impact: Amendment No. 1 increases the annual agreement by \$97,375, resulting in a revised annual not-to-exceed contract amount of \$297,375. Funding is available in Building Fund Account No. 130-2411-524-46-91 – Repair/Maintenance Services/Software Maintenance.

Attachments:

[R26-139 Agenda_Item_4890-2026_Resolution_for_Sages_Network_Amendment_No._1.docx](#)

[Exhibit A to resolution - Amendment No. 1 - Sages Network, Inc. - Final 8.5.2026.pdf](#)

[Exhibit B R25-237 Sages Networks, Inc..pdf](#)

[Exhibit C Insurance and W-9.pdf](#)

[Updated COI - BOP_ACORD_CityofBoyntonBeach_08_05_2026_P100276184-3892218449456.PDF](#)

[Updated COI - sages_networks_inc__cyber_coi_policy_d01829920__city_boynton_beach.pdf](#)