



City of Boynton Beach Agenda Item Request Form

Meeting Date: 03/18/2025

Proposed Resolution No. R25-066- Approve the issuance of a Purchase Order to Stryker Medical ProCare Services, a Sole Source vendor and the original equipment manufacturer of Stryker Medical, for parts and equipment maintenance for four years, with an expenditure of \$81,931.52, and authorize the Mayor to sign a vendor proposal.

Requested Action: Staff recommends approval of Proposed Resolution No. R25-066.

Explanation of Request: Maintaining stretcher equipment is crucial to ensuring the safety and well-being of patients during transportation in medical settings. Regular maintenance helps prevent equipment failure, which can lead to delays or complications in patient care. Stretcher equipment, including its wheels, brakes, and adjustable features, must be kept in optimal condition to provide smooth and secure transport, reducing the risk of injury to patients and healthcare providers. Additionally, properly maintained stretchers contribute to the overall efficiency of medical teams, minimizing downtime and potential disruptions in emergency or routine care. Investing in consistent maintenance not only extends the lifespan of the equipment but also supports the highest standards of patient care and operational safety.

Stryker Medical ProCare Services is the sole provider of parts and equipment maintenance for Stryker Medical, which is used for emergency care products. Acquiring parts and administering repairs in a timely manner for stretchers and defibrillators is imperative for Emergency Medical Services. This increase will ensure the maintenance of the Fire Rescue's equipment and devices. As part of this maintenance purchase, the Fire Department has instituted a stretcher replacement program and will purchase one per year. The new stretcher will be added to this maintenance program.

This purchase is being made pursuant to the Sole Source Procurement Exemption outlined in Section X, Alternatives to Formal Sealed Bids, of the procurement policy. This section permits Sole Source Services and Purchases when it is determined that only one viable source is available. Such circumstances may include, but are not limited to, repairs or additions from the original equipment manufacturer, exclusive regional suppliers, franchised or licensed distributors, or proprietary items. The vendor has submitted the required documentation to the City, and the Procurement Division has affirmed that the documentation for this purchase meets the Sole Source Procurement Exemption criteria.

Staff had originally received a proposal of \$21,413.92 for FY2024 for this service, with an expected 8% increase each subsequent year. Since this is a sole-source service, staff believes entering into a multiyear contract is in the City's best interest, as it will minimize the

time and effort required to prepare an agenda item for this sole-source service each year. After extensive negotiations with Stryker, the Procurement division with the Fire Department successfully secured a four-year agreement, which includes an additional 12% discount for the City or over \$14,500 in savings. Payment will be divided, with 50% due after commission approval in the current fiscal year and the remaining 50% to be paid in March of 2026 for repair and maintenance services.

How will this affect city programs or services? Maintenance of emergency medical equipment will ensure the continuity of services by keeping essential medical equipment in good repair.

Budgeted Item: Yes

Account Line Item and Description: 001-2210-522-49-17 Contractual Services.

Fiscal Impact: This is a budgeted item.

Attachments:

[R25-066 Agenda_Item_2736-2025_Stryker_Medical.docx](#)

[Stryker Sole Source Letter.pdf](#)

[Stryker Sole Source Forms.pdf](#)

[Boynton.pdf](#)