



City of Boynton Beach Agenda Item Request Form

Meeting Date: 07/15/2025

Proposed Resolution No. R25-132- Approve the lease buyout of thirty 2021 RXV Elite Golf Cars in the net amount of \$37,754.40; and authorize the issuance of a purchase order to EZGO Division of Textron, Inc., for \$942,557.45 piggybacking the OMNIA Partners Cooperative Contract No. R210201- Tabled from the May 20, 2025, Meeting.

Requested Action: Staff recommends approval of Proposed Resolution No. R25-132.

Explanation of Request: Golf carts are an essential component of operations at The Links Golf Course, serving both operational efficiency and customer satisfaction. The course spans a large area with varying elevations and distances between holes, making it physically demanding for many patrons to traverse on foot, particularly in the South Florida climate, where high heat and humidity are common for much of the year. Golf carts ensure that all players, regardless of age or physical ability, are able to fully enjoy the course.

From an operational standpoint, golf carts improve the pace of play, allowing more tee times throughout the day, which directly supports increased revenue generation and optimized course management. They also facilitate course maintenance by allowing staff to quickly access remote areas, respond to on-course issues, and monitor play. Additionally, many local leagues, tournaments, and casual golfers expect the availability of golf carts as a standard amenity. In summary, maintaining a reliable fleet of golf carts is critical to sustaining the high level of service, safety, and accessibility expected by patrons and necessary for the efficient operation of The Links Golf Course.

Staff at The Links Golf Course has evaluated its current utility fleet, Range Picker vehicle, and the need for a transport vehicle for instructional programs, and determined that maintenance issues have also dramatically increased over the last year. Due to increased rounds, there is more wear and tear on the golf course as well as our driving range is busier. More utility vehicles must be used to care for the golf course. Old, unreliable utility vehicles are currently being used on a daily basis, requiring additional service and maintenance. Staff has determined that it is in the City's best interest to replace these units with new vehicles under a 5-year factory warranty, as opposed to continually repairing out-of-warranty carts. In order to run a top-quality Golf Course, the most appropriate action would be to replace these vehicles and purchase them outright to save interest costs and eliminate annual operational expenses.

Therefore, staff respectfully requests approval for the lease buyout of thirty 2021 RXV Elite Golf Cars in the net amount of \$37,754.40. This acquisition qualifies as a single-source purchase exemption, as the City is already under an active lease agreement for these vehicles

and does not have the option to procure them from an alternative vendor if we intend to purchase the units outright.

In addition, staff recommends piggybacking the OMNIA Partners Contract No. R210201, which expires on September 30, 2025, and offers a 10% discount off the manufacturer's suggested retail price (MSRP) for the RXV Electric Elite (Model #10002915). Utilizing this cooperative contract, the City proposes to purchase ninety (90) golf carts at a unit price of \$8,655.27 each, for a total purchase amount of \$778,974.30. This proposed purchase does not yet account for the trade-in of sixty (60) existing carts, which would generate a rebate of \$132,000. After deducting the outstanding lease balance of \$75,510 on those carts, the City would realize a net trade-in value of \$56,490. This rebate would further reduce the overall cost of the purchase. Purchasing these ninety (90) carts outright instead of entering into a new lease agreement will result in an estimated savings of \$137,000 over the next five years. This approach reflects a fiscally responsible decision that reduces long-term costs while ensuring the City continues to meet its operational needs.

Staff would also like to piggyback the pricing on the following vehicles and add-ons as part of the same contract:

- Hauler 1200 Gas - Range Picker Cart with cage - \$12,949.75 each
- Hauler 800 Gas - Maintenance Staff - Four Utility Carts - \$8,619.25 each X 4 = \$34,477.00
- Hauler Pro ELiTE - Electrical Cart - \$12,949.75 each X 2 = \$25,899.50
- Shuttle 8 ELiTE Shuttle 8 Elite 8-person transport vehicle - \$16,426.90 each
- Purchase 90 units of Pace GPS Technology for each golf cart in the amount of \$130,320, to upgrade our Golf Cart fleet with 30 off-lease Golf Carts, install 90 units of Pace GPS Software on the 90 new golf carts, and utilize the addition of screens for improved our overall product. Pace GPS has been utilized at The Links for three years, and it has dramatically helped care for the golf course, enhances customer experience, and assists with pace of play.

These additional purchases would be made piggybacking on Omnia Contract # R210201. Piggybacking at the City of Boynton Beach is an important strategy for maximizing efficiency and cost savings in procurement processes. By leveraging contracts and agreements that have already been competitively bid and awarded by other governmental entities, the City can avoid the lengthy and resource-intensive process of issuing its own bids. This allows for faster acquisition of goods and services, ensuring that City projects and operations continue smoothly without unnecessary delays. Additionally, piggybacking promotes fiscal responsibility by enabling the city to take advantage of favorable pricing and terms that have already been negotiated, ultimately benefiting taxpayers. It also fosters collaboration among local governments, enhancing resource sharing and creating opportunities for better service delivery to the community.

The budget for all these vehicles and add-ons will be funded through a loan from the fleet fund at a 2% interest rate over the course of three years.

A summary of the expenditure is as follows:

1. **Buy Out:** \$37,754.40 - Buy out of 30 Carts from existing lease

2. Purchase of 90 New Carts:

\$ 778,974.30 - Purchase 90 Carts @ \$8,655.27 each
\$ +132,000.00 - Rebate to Return 60 Carts @ \$2,200.00 each
\$ -75,510.00 - Balance Due from Loan to PNC
\$ +56,490.00 - True Net trade in value to City
Total: \$722,848.30 for 90 New Golf Carts

3. Purchase of Additional Vehicles:

\$ 12,949.75 - Hauler 1200 Gas - Range Picker Cart with cage
\$ 34,477.00 - Hauler 800 Gas - Maintenance Staff - Four Utility Carts \$8,619.25 each
\$ 25,899.50 - Hauler Pro ELiTE - Electrical Cart - \$12,949.75 each
\$ 16,426.90 - Shuttle 8 ELiTE Shuttle 8 Elite 8-person transport vehicle - \$16,426.90 each
Total: \$89,753.15 for other vehicles requested

4. Purchase (90) units of Pace GPS Technology : \$1,448.00 per golf cart for a total purchase of \$130,320.00.

Total Approval Requested from Commission Including Lease Payout: \$980,311.85

How will this affect city programs or services?

Enhancing the utility vehicle inventory will provide new vehicles for our Golf Course Maintenance team to use, enhancing the overall product on the Golf Course and reducing maintenance time and repair costs that the Golf Course has experienced.

The GPS technology allows us to Geo-fence the golf course to restrict cart traffic in places that would be detrimental to the care and maintenance. It also allows us to track all golf carts in case of an emergency or accidents. The GPS technology assists in rotating the carts for best performance, charging levels and diagnosing problems before they become expensive problems.

Account Line Item and Description: Transfer funds from Golf Fund Balance account 411-0000-389-92-00 to Operating Equipment account 411-2911-572-52-20.

The budget for all these vehicles and add-ons will be funded through a loan from the fleet fund at a 2% interest rate over the course of three years.

Fiscal Impact: The amount of \$220,073.15 will be transferred from Golf Fund Balance account 411-0000-389-92-00 to Operating Equipment account 411-2911-572-52-20 to cover the total expenses of \$220,073.15.

The interdepartmental loan payment of \$168,285.60 annually will be paid from account 411-2910-572.44-30 (Equipment Rental). The total five-year expense is \$841,428.

Attachments:

[R25-132_Agenda_Item_2976-](#)

[2025_Resolution_for_EZGO_Links_Golf_carts_and_equipment_purchase \(2\).docx](#)

[Golf Course Quote for Utility Vehicles.pdf](#)

[ContractR210201 EXGO Textron Contract Renewal Letter.pdf](#)

[ContractR210201 EZGO Textron.pdf](#)

[Links at Boynton Beach Fleet Proposal 7_8_25.pdf](#)

[R210201_Textron_EZGO_Pricing.pdf](#)

[Links at Boynton Beach - PACE GPS 7_8_25.pdf](#)