



City of Boynton Beach Agenda Item Request Form

Meeting Date: 03/ 3/2026

Proposed Resolution No. R26-033- Approve increasing the annual expenditure of the Advanced Metering Infrastructure Agreement between the City and Sensus USA, Inc. for meter replacement, parts, and services to \$4,000,000 per year, and approve the second amendment to the agreement, in form and substance approved by the Utilities director and the City Attorney's office.

Requested Action: Staff recommends approval of Proposed Resolution No. R26-033.

Explanation of Request:

In 2017, the City entered into an agreement with Sensus USA, Inc. to implement an Advanced Metering Infrastructure (AMI) system. This initiative aimed to modernize the City's water meter population through integration with the FlexNet AMI system and to support the ongoing meter replacement program.

To ensure long-term continuity and adaptability, the City amended the contract in 2024 to include an automatic renewal clause. This amendment allows for up to three (3) additional renewal terms, each lasting five (5) years.

In May 2025, the City Commission approved an annual expenditure of \$1.5 million with Sensus USA, Inc. This funding was based on projected needs through September 30, 2025. Following a comprehensive review of operational requirements, the approved Capital Improvement Plan (CIP), and operational budgets, staff identified the need to accelerate the meter replacement schedule. As a result, an increase in the annual expenditure is being requested to support this expedited implementation.

Staff is requesting approval to increase annual expenditure for Sensus USA Inc. by up to \$4 million, using the approved CIP budget for the Meter Replacement project, the annual approved budget for parts and materials at the warehouse, and the Utilities Operational budget.

Staff is currently working with the vendor to develop a revised amendment that comprehensively documents all items being procured under the agreement, including software-as-a-service. Upon finalization, the amendment will require the City Manager's signature for execution. This approval request includes authorization for the City Manager to execute the amendment once staff and the vendor have completed all necessary negotiations and finalized the document.

This purchase is being procured as a sole source acquisition, which permits an award for

commodities, services, or construction items without competitive bidding when only one available source has been identified. Qualifying circumstances may include, but are not limited to, repairs or additions requiring the original equipment manufacturer, a single supplier within the area, a franchised or licensed distributor or service provider, or a patented or proprietary item. The vendor has submitted the required documentation to satisfy this requirement.

How will this affect city programs or services? This amendment and annual spend increase approval will allow the Utility to replace meters at the end of useful life in an expedited manner to ensure revenue is collected appropriately and customer bills are based on verified water consumption.

Budgeted Item: Yes

Account Line Item and Description: CIP - Project # WT2315 Water Meter Replacement
Account # 403-5000-533-65-02. Warehouse Account # 502-0000-141-0100. Utility
Operational Account # 401-2814-536.52-30; 401-2814-536-49-17.

Fiscal Impact: There is budget available to cover cost.

Attachments:

[R26-033 Agenda_Item_3947-](#)

[2025_Resolution_for_Sensus_expenditure_increase_and_Amd__2 \(2\).docx](#)

[Signed Agreement - pdf.pdf](#)

[R17-110.pdf](#)

[R24-106.pdf](#)

[Agenda Item R24-106.pdf](#)

[COI - Sensus - Risked Approved.pdf](#)

[Boynton Beach FL Sole Source Letter FY26.pdf](#)