



City of Boynton Beach Agenda Item Request Form

Meeting Date: 03/23/2026

Proposed Resolution No. R26-047- Approve a Sole Source agreement with FLOCK Group, Inc. for the Flock Safe City Initiative in an amount not to exceed \$7,701,600.00 plus a 10% allowance of \$770,160.00 over a ten-year term.

Requested Action: Staff recommends approval for Proposed Resolution No. R26-047.

Explanation of Request:

The Police Department continues to enhance the capabilities of the Real Time Crime Center through the acquisition and integration of additional technology modules. The Department is proposing the purchase of a comprehensive package that includes several advanced components designed to improve public safety and operational efficiency. The City of Boynton Beach would be the first adopter of this comprehensive package in the State of Florida. As a result, the City has negotiated a proposal that includes significant discounted pricing.

The proposed package includes a Drone First Responder (DFR), over 80 camera systems, an additional 39 license plate readers, a 911 transcription system, artificial intelligence-driven search engines, business camera integration, as well as expansion of the existing shot recognition system coverage area, and additional advanced license plate reader coverage throughout the city.

Flock's Safe City subscription gives the City of Boynton Beach access to every Flock product under a single contract. Rather than purchasing tools one at a time, cities receive full deployment up front, including installation, training, and hands-on support, followed by predictable payments spread over the years with front-loaded discounts. This long-term model eliminates the delays of one-off procurement and ensures that the City of Boynton Beach will always have access to current technology.

This purchase is being made pursuant to the Sole Source Procurement Exemption outlined in Section X, Alternatives to Formal Sealed Bids, of the procurement policy. This section permits sole-source services and purchases when it is determined that only one viable source is available. Such circumstances may include, but are not limited to, repairs or additions from the

original equipment manufacturer, exclusive regional suppliers, franchised or licensed distributors, or proprietary items. Flock Safety has submitted the required documentation to the City, and the Procurement Division has affirmed that the documentation for this purchase meets the Sole Source Procurement Exemption criteria.

The City currently uses many Flock systems, and moving away from the systems would be very costly. An assessment of the sole source letter can be found below:

Flock Safety is the only available source for its public safety technology for several reasons:

- **Proprietary & patented technology** — including Vehicle Fingerprint Technology® (Patent No. US 10,795,933 B1), which no other vendor replicates.
- **Unique hardware/software integration** — combining LPR cameras, video cameras, audio detection, drone-as-first-responder, and the FlockOS® platform in a single ecosystem.
- **CJIS-compliant data handling** — with end-to-end encryption stored in US-based cloud infrastructure.
- **Exclusive national network access** — including cameras from neighboring agencies (Jupiter PD, Palm Beach Gardens PD, Palm Beach PD) at no additional cost.
- **Exclusive partnerships** — with Prepared911, FirstTwo, and Wanco, Inc., none of which are available through competing vendors.

The City has an existing Master Agreement in place with Flock, approved by Resolution No. R23-115, which governs the relationship of the parties. This order provides additional services to the City.

How will this affect city programs or services? The City of Boynton Beach will gain a dedicated success team and annual performance reviews that track measurable outcomes such as faster response times, higher clearance rates, and improved safety for both responding officers and the community as a whole.

A key component of this initiative is the Business Integration, which allows pre-existing security camera systems at participating businesses, HOA's, and houses of worship to be integrated into the Real Time Crime Center to enhance situational awareness and emergency response capabilities.

Drone First Responder (DFR) is deployed to augment traditional emergency responses for incidents such as medical emergencies, fire, and hazardous situations, resulting in enhanced safety to our first responders and residents. DFR can assess hazards such as gas leaks and structural instability before human responders arrive.

Budgeted Item: Yes

Account Line Item and Description: Currently budgeted in 103-2110-521-46-91 \$165,000, 103-2110-521-64-02 \$65,000, and 001-2210-522-46-91 \$50,000

103-2110-521-49-17 Other contractual services

Year 1 FY 26/27- \$670,000 (\$100,000 credit)
Year 2 FY 27/28- \$770,000
Year 3 FY 28/29- \$770,000
Year 4 FY 29/30- \$770,000
Year 5 FY 30/31- \$770,000
Year 6 FY 31/32- \$770,000
Year 7 FY 28/29- \$770,000
Year 8 FY 29/30- \$770,000
Year 9 FY 30/31- \$770,000
Year 10 FY 31/32- \$770,000

Total contract value for 10 years- \$7,700,000.00

This is a subscription with Flock Safety for the Safe City Initiative, the following equipment will be provided:

- Additional 31 LPR's
- approx. 80 cameras
- 2 mobile LPR trailers
- additional 1/2 mile of shot detection
- 911 Transcription
- Flock Nova OS

Fiscal Impact: All previous contracts will be co-termed into one contract. Notwithstanding any other provisions of this agreement, the first payment shall be due on October 1st, fiscal year 2027. The Flock Safe City contract is a ten-year agreement

Attachments:

[R26-047 Agenda_Item_4430-2026_Resolution_for_purchase_of_Flock_Group.docx](#)
[Flock \(1\) - Boynton Beach PD - Safe City Agreement.pdf](#)
[Sole Source Letter - Boynton Beach PD '25.pdf](#)
[COI City of Boynton Beach_4139703_Flock Group Inc \(002\).pdf](#)