

TYPE: Resolution
SUBMITTED BY: Frank Palumbo
DEPARTMENT: Public Works
DATE: 08/25/2026

DESCRIPTION: Public Works: Resolution Authorizing the Execution of a Purchase Order with Compass Minerals America, Inc for the Purchase of 975 Tons of Bulk Rock Salt Through the DuPage County Joint Purchase Program in the Not-to-Exceed Amount of \$72,472

COMMITTEE ACTION:
N/A

DATE:

BACKGROUND: One of Public Works core functions is our snow and ice management program. Keeping our streets safe during winter events is something the department takes considerable pride in. One of the key variables in a successful snow and ice management program is rock salt. In a typical winter, we utilize approximately 1,250 tons of salt.

The Village has taken a number of approaches in securing our rock salt purchases in the past - State bid, County bid, open market, and emergency contracts. Over the years, the Village has elected to secure salt from two different sources (State of Illinois and DuPage County). This approach provides the ability to go to two different sources in a difficult winter, when securing extra salt is very difficult. This approach usually leads to two different prices that also gives the Village the ability to take advantage of maximizing the lower contract and minimizing our higher contract.

KEY ISSUES: The Village's commitment through the DuPage Joint Purchase Program is 750 tons which will keep the dome full through the 2027 season. The DuPage County contract allows for an 80% minimum purchase (600 tons) and a maximum of 130% (975 tons). The cost for 2027 is \$74.33 per ton as provided by Compass Minerals America, Inc.

It is the intent of the Village to purchase a combination from our two contracts that will yield the most salt for the least cost (based on need). The Village currently has approximately 1,250 tons in the salt dome.

Staff is requesting approval for the maximum quantity of salt (975 tons) at this time. Any unused salt allowance will be returned to the general fund and used in future years. The cost of the maximum salt purchase is \$72,472.

Staff anticipates using this Purchase Order at the beginning of the season to fill the dome.

ALTERNATIVES: Discretion of the Village Board

BUDGET IMPACT: Funds are allocated in CY2026 11050420-552610.

ACTION REQUIRED: Resolution Authorizing the Execution of a Purchase Order with Compass Minerals America, Inc for the Purchase of 975 Tons of Bulk Rock Salt Through the DuPage County Joint Purchase Program in the Not-to-Exceed Amount of \$72,472.

ATTACHMENTS:

[RES -Bulk Rock Salt Purchase 2026-2027 - County.pdf](#)
[Executed County Contract.pdf](#)