

ITEM #: 5
DATE: 12-23-25
DEPT: P&R

COUNCIL ACTION FORM

SUBJECT: FURNITURE FOR FITCH FAMILY INDOOR AQUATIC CENTER

BACKGROUND:

Staff worked with a consultant to design furnishings for the new Fitch Family Indoor Aquatic Center (FFIAC). The goals for the facility furnishings include: 1) to create a welcoming and fun environment to enhance the user experience while supporting operations, 2) withstand the demands of the aquatic environment, and 3) minimize maintenance. Locations for these furnishings include office/administrative spaces, wet classroom/party rooms, multipurpose rooms, the lobby space, and the maintenance office.

An Invitation to Bid was issued for these items on December 2, 2025. On December 16, 2025, bids were received as follows:

Bidder	Lines Responded	Furniture and Installation Cost
All Makes, Des Moines, IA	73	\$148,195.17
Indoff Commercial Interiors, St. Louis, MO	54	\$96,914.00

Although Indoff Commercial Interiors submitted the lowest bid, it was found to be non-responsive because it did not include pricing for all required line items. All Makes of Des Moines, Iowa was determined to be the lowest responsive and responsible bidder for all products and fully meeting the specified requirements.

The cost for the Fitch Family Indoor Aquatic Center furnishings is \$148,195.17. Funding is budgeted as part of the Owner's Furniture, Fixtures, and Equipment (FFE) budget of the FFIAC project in the amount of \$500,000.

ALTERNATIVES:

1. Award a contract for furniture for Fitch Family Indoor Aquatic Center to All Makes, of Des Moines, IA in the amount of \$148,195.17.
2. Do not award the contract to All Makes, of Des Moines, IA and refer this item back to staff.
3. Reject all bids.

CITY MANAGER'S RECOMMENDED ACTION:

Purchasing new furniture for the Fitch Family Indoor Aquatic Center was part of the budgeted project and is designed to enhance the user experience and support operations. Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.