



To: Members of City Council

From: John A. Haila, Mayor

Date: May 24, 2024

Subject: Relocation of Sabanto

Sabanto, Inc., a company currently located in the ISU Research Park (ISURP) in the City of Ames, and in the City of Nevada, is pursuing construction of a new facility to accommodate growth in Nevada. To facilitate this transition, the company is seeking incentives from the Iowa Economic Development Authority. (IEDA). As part of the application process, IEDA requires an official acknowledgement and approval from the City of Ames regarding the move to another Iowa community.

According to my conversation with Dan Culhane:

- 1. Sabanto has been based in Nevada, not Ames
- 2. Sabanto has leased office space in the ISURP for less than two (2) years, in order to accommodate their growing staff.

While we regret the departure of the company and jobs provided, it appears that the rental of office space in the ISURP may have always been viewed as a temporary location as the company grew. Therefore, it is my recommendation that Council approve my signing and forwarding of the letter to IDEA that is attached herewith.

ATTACHMENT(S):

D. Cullhane - Sabanto letter to City of Ames 5-21-24 (004).pdf City of Ames letter to IEDA - Sabanto May 2024 (003).pdf